

TIME : 2 hours

MARKS : 60

**Read the following instructions carefully.**

- All questions Carry equal marks.
- Numbers in brackets indicate marks

**SECTION - A**

- Q. 1** Define / Explain following terms : (15)
- Delegation of Authority
  - Staffing
  - Levels of Management
  - Line Structure
  - Formal organisation
  - Behavioural Approach of Management
  - Motivation
  - Controlling

- Q. 2** Read the following case study carefully answer the questions below. (15)

An increasing number of universities colleges in the us are starting courses on Gandhian thought. In the last few years about 50 Universities & Colleges in the US have launched Courses in Gandhism. The work has reached an extreme Stage of development, Progress & over - indulgence. Now they are trying to come back to simplicity. In this mission they are looking for the route in Gandnism.

Gandhis philosophy of peach & non-violence and treat the neighbour as your self, in the focus of the courses offered in these Universities. Harvard school of Business Management has recognised Gandhi as the " Management fluru" of 20th Century. Gandhi was all along a popular figure among the people in the west. He was a product of the west, who latter got disillusioned with the wests culture, which tended to discriminate people on the basis of colour. His concept of "Trusteeship Management" is recognized all over the world.

In India, the father of the Nation has made himself into the Curricula in university campuses. Indira Gandhi Open University has started a programme on Gandhion studies university Grants commission UGC has approved the Gandhion study Centeres in 14 university. The ideals of Gandni con have profound insights into conditions of individuals, in socio-economic & political lite. Gandhi is the guiding soul for all generations & all ages.

**Questions.**

- Why is Gandhi recognized as "Management Guru"? (5)
- Elaborate Trusteeship Management as provided by Gandni ? (5)
- Why is the west falling back on Gandhion ? (5)

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**SECTION - B**

Attempt any 3 questions from the following.

- Q. 3** Define Leadership ? List out the different Leadership styles. (10)
- Q. 4** State & Explain the meaning & Process of selection. (10)
- Q. 5** Diagrammatically explain "Maslows Need Hierarchy Theory" of motivation. (10)
- Q. 6** Write Short notes on (Any 2) (10)
- a. Distinction between formal organisation & Informal organisation.
  - b. Steps in Decision Making.
  - c. Internal Sources of recruitment.